

Summer 1978

## Preface

North Carolina Journal of International Law and Commercial Regulation

Follow this and additional works at: <https://scholarship.law.unc.edu/ncilj>



Part of the [Commercial Law Commons](#), and the [International Law Commons](#)

---

### Recommended Citation

North Carolina Journal of International Law and Commercial Regulation, *Preface*, 4 N.C. J. INT'L L. v (1978).

Available at: <https://scholarship.law.unc.edu/ncilj/vol4/iss1/2>

This Front Matter is brought to you for free and open access by Carolina Law Scholarship Repository. It has been accepted for inclusion in North Carolina Journal of International Law by an authorized editor of Carolina Law Scholarship Repository. For more information, please contact [law\\_repository@unc.edu](mailto:law_repository@unc.edu).

## PREFACE

Since inception the *North Carolina Journal of International Law and Commercial Regulation* has strived to achieve one of its main goals of publishing articles and notes which are of practical significance to its readers. Many of the *Journal's* subscribers are attorneys who do not have an exclusively international practice, but rather have several clients who sell products overseas. As North Carolina's products have become more attractive in the international marketplace, the need for local counsel who are able to advise North Carolina businessmen on the complexities of international trade has increased as well.

Two years ago, several editors of the *Journal* and members of the John J. Parker Society of International Law decided that one way to provide North Carolina attorneys an opportunity to learn about some of the specialized legal problems involved in exporting would be to sponsor a conference. On October 27, 1978 such a conference was held at the Morehead Building on the campus of the University of North Carolina at Chapel Hill and was attended by approximately 100 persons. As indicated by the title, "Drafting an International Sales Contract: Problems and Remedies," the conference was designed to introduce some of the basic legal problems an attorney confronts when his or her client decides to market a product abroad. In addition, several specific problems were explored more extensively.

The Board of Editors of the *Journal* decided that it was important to ensure the widest possible dissemination of the material presented at the conference. To this end, it decided to publish the proceedings of the conference in this issue. The prepared remarks of each speaker are included with footnotes added only when necessary to support a factual assertion or as an aid to the reader who desires to do further research on a particular topic. Following each speech is an edited transcription of the question and answer period. We are pleased to note that Michael A. Almond has taken the liberty to expand his remarks into a complete article. It is our hope that these proceedings together in one issue will provide a useful research tool for the practicing attorney in advising clients entering the international market.

The conference and the publication of the proceedings would have been impossible without the assistance of many individuals. A unique group of experts was kind enough to take the time to come to Chapel Hill and present interesting and informative talks. A steering committee of ten attorneys and businessmen generously supported the conference

during the early planning stages and gave us invaluable advice. The International Trade Center, the North Carolina World Trade Association and Wachovia Bank and Trust Co., N.A. supported the conference financially. Also, the *Journal* is fortunate to have the support of the Dana Fund for International and Comparative Legal Studies. Their decision to fund the publication of the proceedings of the conference made this issue possible.

The Board of Editors also wishes to express its gratitude for the support and encouragement this project has received from Professor Seymour W. Wurfel and Dean Robert G. Byrd. Their efforts have ensured the success of the conference and the entire international law program at the law school.

ROBERT C. KLOSE  
Editor-in-Chief